

The Dispensary Update

Issue 13, March 2009



Managing Supply and Demand

We are truly blessed with the support we have received from our physician and manufacturing partners. Since we opened our distribution center we've been able to source more medication than we've needed to distribute each month. Even while we're experiencing triple digit growth in demand over the last few months, our sourcing partners have responded in kind with increasing support and generosity.

The challenge has become, as many of you know, maintaining the ability to source the "right" type of medicines. While only a fraction of our inventory goes unused, many of our dispensing sites could use significantly more amounts of specific medications. Whether it is insulin or specific cardiovascular medications, there appears to be an insatiable demand for particular medicines.

In an effort to meet this defined challenge, the Dispensary has created a "sourcing team" dedicated to achieving adequate inventory of the 30 medications most in demand. We have created a comprehensive matrix of each medication, its manufacturer, and estimated life cycle. We have begun designing specific short-term and long-term strategies for how we'll secure the medications in need – in some cases we'll go directly to manufacturers while other medications will depend on enlistment of specific medical specialties.

If you have ideas regarding additional ways in which we might secure needed medications or have a specific medication you would like us to target – please let us know.

We appreciate your continued support and look forward to innovating in new and exciting ways!

In Hope,
Jason Dinger
Chief Executive Officer,
Dispensary of Hope



March 22-28 Designated Cover the Uninsured Week

As of this past fall, more than 46 million Americans were living without health insurance, including 9 million children. In response, the week of March 22-28 has been named *Cover the Uninsured Week* by the Robert Wood Johnson Foundation.

Based in New Jersey, the Robert Wood Johnson Foundation focuses much of its work on healthcare reform and increasing health insurance coverage across the country. The foundation recently launched CoverTheUninsured.org to rally support for events like community enrollment fairs and other health related expos.

Be sure to visit and post any events being held in your state.

Network Spotlight: Dr. Alfred Jordan

Dr. Alfred Jordan is the Director of Pharmacy at the Daughters of Charity Metairie Medical Center. Dr. Jordan oversees the day-to-day operation of the pharmacy at the clinic that serves the New Orleans, La., area.

Dr. Jordan has been a pharmacist for more than 20 years, serving at the Daughters of Charity Clinic for the past two years.

In addition to his work at the clinic, he and his wife Darlene are pastors at Gaza Missionary Baptist Church in New Orleans.

Dispensary Adds Two New Dispensing Sites in Arkansas

The Dispensary of Hope network expanded to a new state during March, adding two Arkansas clinics operated by the Daughters of Charity, Arkansas.

The DePaul Health Center in Dumas and the St. Elizabeth Health Center in Gould are both overseen by CEO Kathryn Musholt.

Thanks to Those that Volunteer

The Dispensary of Hope recently hosted five volunteers from Creighton University in Omaha, Neb. The five students donated their time at the distribution center sorting medicines for delivery.

For more information on how to volunteer, please contact Kathy Webster-Link at info@dispensaryofhope.org.

New Benchmarks Set in February

The Dispensary of Hope set a new record during the year's shortest month, distributing more than \$361,000 in medicine in February, an increase of 214% since August. In addition, thanks to the work of Beth Trumbull, more than 200 physicians in and around Knox County, Tenn., have been signed up in the past two weeks to donate medications.

Reminder...

Check out the Dispensary of Hope Blog (www.dispensaryofhopeblog.org) each day, Monday through Friday, for a new post on topics and issues from the Dispensary staff.