

# The Dispensary Update

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## Update From Scott Cornwell

The month of May has been one of growth for the Dispensary of Hope, and this month's newsletter reflects the many ways our growth is taking place.

Just last week, we announced the plans for opening of a new dispensary pharmacy in Johnson City, Tenn. I want to give a special thanks to the Mountain States Health Alliance and all of those involved for making the Tri-Cities area the fourth Tennessee community to be served by the Dispensary.

We continue to add to our dedicated staff, most notably Dan Simpson as Director of Business Development. We're very excited Dan has joined our team of healthcare professionals committed to helping those in need.

We've also brought together a strategic council of some of the most innovative people in the healthcare, community outreach, business and nonprofit fields to advise the Dispensary as we take on new challenges.

Even while we're reaching new communities, months like these remind me that we're never finished growing. Thanks to all of you who have helped so far, and I can't wait to meet those of you who will help in the future.

Sincerely,  
Scott Cornwell  
Managing Director,  
Dispensary of Hope



## Dispensary announces plans for Johnson City pharmacy

The Dispensary of Hope announced on May 13 it will partner with Mountain States Health Alliance and the Bill Gatton College of Pharmacy at East Tennessee State University to open a new pharmacy in Johnson City. The new pharmacy will begin supplying the Tri-Cities area with free prescription medicines this summer.

The local dispensary will join three other pharmacies in the state located in Nashville, Murfreesboro and Knoxville. First-year operations are being funded through a \$200,000 grant from the Mountain States Foundation, a division of the Mountain States Health Alliance. The foundation hopes to receive financial and volunteer support from the community to continue operations once the site opens.

The new pharmacy will be located at 401 Elm Street, Suite A in downtown Johnson City.

The Dispensary of Hope is always looking for information on new partners. If you know a hospital that is interested in sponsoring a pharmacy, or physicians willing to donate sample medications, contact us via email at [info@dispensaryofhope.org](mailto:info@dispensaryofhope.org), or call us as 1-888-428-HOPE.

## Employee Spotlight: Dan Simpson

Dan Simpson joined the Dispensary of Hope in May as the new Director of Business Development.

Simpson comes to the Dispensary with more than 10 years of healthcare experience. Much of his work had been primarily focused in government and commercial payer sectors, as well as and leadership over product development and team management. Simpson will oversee business development for the Dispensary, ensuring the long-term sustainability of dispensing sites, provide support to dispensing partners, and facilitate the Dispensary's goal of national expansion.

Prior to joining the Dispensary, Simpson worked for five years at AIM Healthcare in Nashville in several roles. Most recently, he served as senior director, leading AIM's business development for government solutions initiatives as well as premier partner portfolio management.

Prior to his time with AIM Healthcare, Simpson worked for Park Manor overseeing residence programs and developing new marketing materials. Dan moved to Nashville in 2000 after spending 3 years as director of marketing for Physician Care Services/MD2U in St. Petersburg. Simpson is a 1997 graduate from Clearwater Christian College in Clearwater, Fla.

## Dispensary forms Strategic Council

The Dispensary of Hope recently formed a new strategic council to serve in an advisory capacity as the Dispensary broadens its reach throughout the state, region and nation. Below is a brief introduction to each of the six members of the new council.

**Mary Bufwack:** Bufwack is currently CEO of United Neighborhood Health Services, Inc., a non-profit community health center organization in Nashville.

**Elizabeth Houser:** Houser's community involvement has focused on Catholic Charities, Refugee Services, and the Dispensary of Hope. Prior to relocating to Middle Tennessee, Houser was involved in Face-to-Face, a California support group for persons with AIDS.

**Stan Keely (Ret.):** Keely has spent more than 25 years in the pharmaceutical and medical research sectors. After several years of teaching at Vanderbilt University's Medical School, Keely became Principal Scientist and Head of Cardiovascular Biochemistry Johnson and Johnson.

**Karissa Laur:** Laur is the Director of Patient Assistance Programs for AstraZeneca. Laur oversees AstraZeneca's programs that help the uninsured and underinsured receive medicine.

**Michael MacHarg:** MacHarg is currently a CASE Scholar at the Fuqua School of Business at Duke University. MacHarg was a founding staff member of the first nonprofit pharmaceutical company, the Institute for OneWorld Health. MacHarg worked to secure the human and capital resources to bring this innovative social enterprise to scale

**Bob Spieth:** Spieth is currently President of Contract Logistics for Ozburn-Hessey Logistics. Spieth currently oversees the contract logistics business unit, which includes all value-added distribution center operations.