

The Dispensary Update

Issue 07, September 2008



Update From Scott Cornwell

The month of September has brought one of our most exhilarating moments, when Schering-Plough agreed to become the first major pharmaceutical supplier to donate prescription medications. The spirit of cooperation Schering-Plough demonstrated has been truly remarkable.

This partnership came on the heels of our preparations to manage the potential arrival of thousands of hurricane evacuees from the Gulf Coast. As we watched Texas and Louisiana take direct hits from Hurricanes Ike and Gustav, I'm proud the staff of the Dispensary was fervently working to handle the needs of refugees displaced near dispensing sites. This time, the spirit of cooperation shown by the agencies of the state of Tennessee characterizes the true compassion of our great state.

Our experience in emergency response preparation has taught me that as the Dispensary continues its growth, we will continue to discover new pathways to help those in need.

Sincerely,
Scott Cornwell
Managing Director,
Dispensary of Hope

Donate your excess prescription samples to the Dispensary Distribution Center. The more free donations we receive, the more people we can help but please do not include expired medications. For information on how you can become a participant with the Dispensary of Hope program, please call (888)428-HOPE (4673) or email info@dispensaryofhope.org

Refer patients who you believe may be in need and qualify for assistance.

Dispensary of Hope secures first major pharmaceutical partnership

The Dispensary of Hope is pleased to announce its first partnership with a major pharmaceutical company, Schering-Plough. The Dispensary received its first shipment of medicines from Schering-Plough last week, which were valued at more than \$1.8 million.

In this ground-breaking relationship, Schering-Plough will redirect soon-to-be destroyed medications to the Dispensary's distribution system, limiting waste in its own supply chain. The Dispensary then makes the medications available to all partnering dispensing sites.

Schering-Plough issued the following statement regarding its new agreement with the Dispensary: "Previously, these medicines, because of the long expiration periods required in the wholesaler supply chain, would have been destroyed. But Dispensary of Hope is able to deliver these valuable medications to needy patients with enough dating for these patients to be able to use their medicines well before the expiration dates. Schering-Plough values this new partnership with Dispensary of Hope and looks forward to supporting their activities as a safety-net provider."



Hurricanes showcase Dispensary and state readiness for emergency response

While preparing to accommodate potential evacuees from Hurricanes Gustav and Ike, the Dispensary of Hope and state of Tennessee agencies formed a strong relationship for emergency response.

The Director of Pharmacy for the State has access to review the Dispensary's inventory at all times. In the case of an emergency, such as a hurricane evacuation plan, after the State determines the needs of TEMA and the Red Cross, the director is able to order the specific medications in the desired quantities from the Dispensary of Hope to assist with relief efforts.

Over the Labor Day weekend, the Dispensary of Hope made available more than 1,900 items valued in excess of \$4.2 million.

Furthering our commitment to the community

The Dispensary of Hope is grateful to the Baptist Healing Trust Fund for providing a generous grant in support of the Youth Connections (YC) program, a resource center for youth who have aged-out of the foster care system. Thanks to this grant, the Dispensary is proud to employ individuals from YC.

Employee Spotlights:

*Kathy Webster-Link,
Office Manager*

Kathy joined the Dispensary this month following her time working in the Wellness Center at Saint Thomas Hospital. Kathy also worked in the rehabilitation unit at Saint Thomas while enrolled in occupational therapy classes at Nashville Tech and Tennessee State University.

Kathy and her husband, Johnny, have been married for nine years. She has a daughter, Amber, one son, Michael, and four grandchildren.

*Tim Lance,
Distribution Manager*

Tim has more than 15 years of inventory experience with 10 of those years in management. Before joining the Dispensary of Hope, Tim was the Director of Operations with Second Harvest Food Bank of Middle Tennessee.

A native of Athens, Ga., he and his wife, Melissa, have one daughter, Allie.

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